

Spring 2024

Dear Valued Customer,

Attached are the Spring Commission and Launch forms.

Spring is our busiest time of year, and we want to ensure your complete satisfaction with our services. We ask you to complete the forms below to the best of your ability, so we can accommodate your requested launch week. Please reserve your Spring Launch week using our booking site at https://clarkslanding.simplybook.me/v2/. Be sure to include your confirmation number and date on your form.

If you are hiring an outside contractor to commission your vessel, please notify our service department so we can ensure they meet our requirements to work in the yard, and we have a copy of their insurance on file.

If you would like our assistance completing these forms, please do not hesitate to contact our Service Department to answer any questions you may have.

Thank you for storing your boat with us this winter. We look forward to serving you for all of your boating needs this upcoming season.

Sincerely,

The Clarks Landing Service Team

Shady Side Yacht Yard

Kim Chaplin, Service Advisor, <u>kchaplin@clarkslanding.com</u> Fred Wagner, Service Advisor, <u>service@clarkslanding.com</u> Phone (410) 867-9550



Our Spring Service Department Hours are as follows: Monday – Friday: 8:00am-4:30pm

Saturday: 9am-5pm (Starting April 11)

2|Page Spring Launch & Commission

CLARKS LANDING YACHT SALES ______ Spring Launch & Co 2024 SPRING LAUNCH & COMMISSION PACKAGE

| *Name: | *D | *Date: | |
|--|--|--|--|
| *Address: | *City: | | |
| *State: *Zip | o: *Phone: | | |
| *Email: | *Boat Name: | | |
| *Boat Mfg | *Model*Yeo | ar *LOA | |
| *Simply Book Approx. Pickup Week: | *Simply Book Confirmation#: | (see note #11, #12) | |
| *Location of Keys: | | Clarks Landing has keys | |
| | ITEMIZED SERVICES | | |
| COMMISSION ENGINES (see note # | ¥8) | | |
| Commission Single Engine Commission Twin Engines | | \$160.00+parts \$360.00+parts | |
| ENGINE/TUNE-UPS | | \$360.00+pairs | |
| 4 Cylinder Gas Engine(s) (see 1.5) 6/8 Cylinder Gas Engine(s) (see 1.5) Gas Generator Tune (see 1.5) Outboard(s) Tune Up, Fuel Filt | ee note #7) ee note #7) | \$280.00ea. +parts \$360.00ea.+parts \$160.00+parts \$280.00ea.+parts \$160.00ea | |
| COMMISSION SYSTEMS (see note # | 9, freshwater system, head system, and air | conditioning) | |
| Commission System 26' and u Commission Systems 26' to 34 Commission Systems 35' to 45 Commission Systems 46' and | 4 5' | \$120.00+parts \$240.00+parts \$320.00+parts \$400.00+parts | |
| BATTERY SERVICE | | | |
| Load Test and charge Install New Batteries (recomm | nended after 3 seasons) | \$50.00+parts Time & Materials | |



COMMISSION GENERATORS

| | Commission Generator (see note #10) | | \$120.00+parts |
|-------|---|--------------------|---------------------|
| | Generator Impeller Replacement | | \$160.00+parts |
| | Generator Zinc Replacement | | \$80.00+parts |
| ENGI | NE FUEL FILTER CHANGE (see note #5) | | |
| | Gas Engine(s) Fuel Filter Replacement(s) | | \$80.00ea.+parts |
| | Diesel Engine(s) Primary and Secondary Fuel Filter Rep | placement(s) | \$240.00ea.+parts |
| | Gas Generator Fuel Filter Replacement | | \$80.00ea.+parts |
| | Diesel Generator Fuel Filter Replacement | | \$120.00ea.+parts |
| ENGI | NE SERVICES | | |
| | Diesel or Gas Engine(s), Replace Sea Water Pump Imp | beller | Time & Materials |
| | Outboard Impeller(s) Change | | Time & Materials |
| | Diesel Engine(s) Zinc Service | | \$280.00ea.+parts |
| DETAI | LING SERVICES & PARTS | | |
| | Wax Topsides (Includes wash) | up to 28' | \$22.00 ft |
| | | 29' to 40' | \$26.00 ft |
| | | 41' and up | \$31.00 ft. |
| | Wax Hull Sides Only (Includes wash) | up to 28' | \$16.00 ft |
| | | 29' to 40' | \$18.00 ft |
| | | 41' and up | \$22.00 ft |
| | Compounding Hull Sides or Topsides (Prior to wax.) | Hull sides | \$8.00 ft |
| | | Top Sides | Estimate |
| | Clean and Brighten Teak | | Estimate |
| BOTTO | OM PAINTING AND OTHER SERVICES | | |
| | Repaint Bottom | \$2 | 23.00ft.+ Materials |
| | Same Color (see notes #2, #3) Change Color & Paint brand Color | | |
| | Repaint Outdrive(s) or Pod(s) (see note #6) | | \$250.00ea.+parts |
| | Repaint Hydraulic Lift Systems (underwater gear with a | antifouling paint) | \$240.00+parts |
| | Replace Zincs (drives, trim tabs, transom) | | Time & Materials |
| | Replace Head Filter (vacuflush heads) | | \$80.00ea.+parts |
| | Remove Shrink Wrap and Install Canvas | up to 28' | \$160.00 |
| | | 29' to 40' | \$240.00 |
| | | 41' and up | \$360.00 |



SAILS AND CANVAS

| Install Dodger Canvas | \$160.00 | |
|--|--------------------|--|
| 🔲 Install Bimini Canvas on Frame | \$160.00 | |
| 🔲 Install Furling Genoa | \$240.00 | |
| Install Furling Mainsail | \$240.00 | |
| 🗌 Install Classic Mainsail, Classic Genoa, Lazy Bag, Lazy Jacks, Cover | Time & Materials | |
| YARD SERVICES | | |
| Power Boat Haul, Pressure Wash, Block & Relaunch | \$15.00 ft | |
| Short Haul and Pressure Wash | \$13.00 ft | |
| 🗌 Sailboat Haul, Pressure Wash, Block & Relaunch | \$22.00 ft | |
| SUMMER LAND STORAGE | | |
| Summer Land Storage (NO TRAILER-ONLY STORAGE) up to 70 ft Additional Repairs or Comments: | \$14.00 ft. per mo | |

| Environmental Compliance/Shop Supplies (Mandatory fee, See Note #13) | \$75.00 |
|---|--------------|
| Sea Trial of Vessel (Recommended for every launch) | \$160.00 |
| Note: FREE BASIC EXTERIOR COURTESY WASH for every vessel that is stored with Clarks Landing for Spring Co | mmissionina. |

Prices are for most applications. Extra labor may apply for system(s) accessibility.

By signing below, I hereby authorize the service work to be completed along with labor and materials, and understand that my boat will not be launched, or released, from Marina and Winter storage until all bills are paid in full. Clarks Landing employees may operate my boat for things like testing, putting in the slip, or delivery at my risk. Clarks Landing will not be held responsible for loss or damage to the boat, and/or articles left in the boat, fire, theft, accident, or any other cause. An express mechanic's lien is acknowledged on the boat to secure payment for repairs and services. The manufacturer warranties constitute the only express and implied warranties for the sale of parts and accessories. I agree to Clarks Landing's rules and regulations and have read and agree to the terms, conditions, and prices as stated on this Spring Launch Program.

*Customer Authorization: _

*Date: __

(Customer Authorization required before work is performed) (See note #1) Payment for parts and services is due upon completion of work. Authorization below allows Clarks Landing Marine Service to apply payment to your invoice.

| *Card Type: | | | |
|--------------------------|-------------|-----------------|---|
| *Card #: | *Exp. Date: | *Security Code: | |
| *Cardholder Name: | | | |
| *Billing Street Address: | | | |
| *City: | *State: | *Zip Code: | - |
| | | | |



NOTES, TERMS & CONDITIONS

- 1. All accounts must be paid in full prior to launch, including your Spring Launch work orders.
- 2. It is the responsibility of the boat owner to notify Clarks Service Department of the type of bottom paint currently on the vessel so that Clarks can use the same type or one that is compatible.
- 3. Boat bottoms will be painted the same color as the existing color. If you would like a different color or a special paint, please indicate in the space provided. Up to one hour of free scraping is included. If additional time is required, you will be notified.
- 4. Pod Service Includes changing all fluids and filters, lubing prop shafts, and checking operations.
- 5. As a Maryland Clean Marina, the following procedures will be adhered to by customer:
 - a. Use of tarps and vacuums to collect solid waste produced by bottom cleaning, sanding, scraping, and painting. Non-toxic residues are to be double-bagged and disposed of in regular trash. Toxic residues, including bottom paint, are to be disposed of by a licensed hauler.
 - b. Waste oil will be disposed of through a licensed hauler. Clarks Landing provides a tank for customer use via the Service Department. Oil filters are to be drained, dried, and disposed of in an oil filter recycling drum located at the Clarks Landing Service Department.
 - c. Ethylene glycol (permanent antifreeze) must be recycled. It cannot be discharged on the ground or in the water.
 - d. Closed cooling service includes draining, disposing, and refilling coolant in the engine cooling systems.
 - e. Clarks Landing has the right, but not the obligation, to clean up any violation and bill the responsible party accordingly.
- 6. With outdrive and outboard painting, if necessary, the first half hour of scraping and sanding will be free. If additional time is required, you will be notified.
- 7. The tune-up includes replacing spark plugs, cap, and rotor.

8. Commission Engines - Gas or Diesel includes starting engines and running to temperature, check engine alarms, voltage and oil pressure gauge readings, check navigation light, horn, wipers, bilge blowers and pumps, and top off fluids. **Sea trials are not included.**

9. Commission Water Systems includes: all freshwater systems, air conditioning, ice makers, dishwashers, head system, and clothes washer.

10. Commission of Generator includes starting the engine and running to temperature, checking alarms and gauges, and checking and topping off fluid levels.

11. Please use <u>Simply Book</u>, our new online calendar to request your launch date. All requests will be on a first-come-first-serve basis. Please note that we will do our best to meet your request; However, due to uncontrollable forces (i.e. weather), Clarks Landing cannot guarantee the exact date your boat will be launched. 12. Temporary slip tie-up: Customer can be absent at the time of launch if Clarks Landing performed the spring commission. Clarks Landing will notify the owner when the boat is launched and moored in a slip. The owner is to secure lines within 24 hours of notification. Mooring lines must be in the boat before the launch date. If lines are missing or in questionable condition, new lines will be installed (2 bow, 2 stern, and 2 spring lines) and billed to the customer.

13. This fee is added to your bill to offset expenses incurred for the disposal of waste fluids and chemicals, recycling, and miscellaneous shop supplies.

14. Due to space limitations, it is imperative that you remove your boat after the work has been completed. Boats that remain on land or in the water for more than 5 days after launch will be subject to a storage fee of \$5.00 per foot per day.

15. All outside contractors must check in before working on any vessel in our yard. They must also meet our insurance requirements, and follow our posted rules for contractors visiting our yard.